

TENEO RIVERBED REFERENCES

Teneo has Riverbed customers across all industry sectors. Read a selection of our Riverbed customer comments & contact us to discuss detailed user cases.



Brewin Dolphin

Project: Improve application performance and create a secure, streamlined & consolidated IT environment across 37 sites using Riverbed's Steelhead appliances.

"Teneo played a fundamental role in helping us achieve our deadline by making deployment extremely simple."

Stuart Christie, IT Director, Brewin Dolphin



Morgan Sindall

Project: Optimization of network infrastructure to deliver cost & efficiency benefits and improve flexibility & effectiveness of network infrastructure to cope with business change.

"With Teneo's help we have ensured that we get the most from our existing network infrastructure, reduce cost, improve our user experience & achieve objectives for our network."

Ben Justin, Group Infrastructure Manager, Morgan Sindall



Rouse & Co International

Project: Improve inter-office collaboration, productivity and network management using Riverbed Steelhead appliances.

"The Teneo team was invaluable & showed an in depth understanding of Riverbed. They were able to understand our needs & come up with the solution to our problems."

Jonathan Bruce, Global IT Director, Rouse & Co International



GE SeaCo

Project: Increase application performance by deploying Riverbed Steelhead appliances.

"Teneo is a supportive partner, responding quickly to technical questions and showing an in depth understanding of Riverbed."

Dave Sasse, IT Infrastructure Manager, GE SeaCo



Otsuka Pharmaceuticals

Project: Resolve performance issues caused by consolidated infrastructure, enable virtualization & overcome user dissatisfaction.

"Working with Teneo to deploy the Steelheads has been a 'win win' situation, reducing costs while also improving business efficiency."

Ali Khan, IT Manager Europe, Otsuka Pharmaceuticals



Derbyshire Fire & Rescue

Project: Maximize IT efficiency by increasing application speed.

"We knew from past experience that Teneo was a fantastic company. We wanted to do business with a company we knew & trusted."

Pete Garyga, ICT Projects Officer, Derbyshire Fire & Rescue



About Teneo:

Teneo is an Infrastructure Optimization company that helps organizations to understand & improve their existing IT systems and infrastructure.

Founded in 2000, Teneo's approach is to understand customer objectives and offer tailored solutions through a combination of technical consultancy, professional and managed services and best-of-breed technology vendor partnerships, following our three-stage methodology:

- ▶ Analyze & Evaluate
- ▶ Architect & Implement
- ▶ Optimize & Manage

With offices in the US and UK, Teneo has global engineering reach and over 1500 customers worldwide.

Teneo & Riverbed

Teneo has worked extensively with Riverbed's full solution portfolio since their first product shipped in 2004.

The only UK Riverbed Diamond Partner and only UK Riverbed Authorized Support Partner (RASP), Teneo provides the highest level of Riverbed services, support and expertise.

With more UK customers than any other partner and thousands of Riverbed Steelheads maintained in the field, Teneo is ideally placed to be your Riverbed partner of choice.

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